

NEWTEC NEWSLETTER

SEPTEMBER 2009



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Dear Newtec dealers,

We are hereby pleased to forward you the 2nd 2009 issue of the "Newtec Newsletter". We hope you will find the time to read it and distribute the information throughout your organization.

We realize and acknowledge your great effort in these difficult times, in which many customers struggle with financing and approval of investments. Despite of this we experience a positive activity from all of you, and know we all do our best in order to secure our business and bring good solutions to our customers.

Here at Newtec we are focusing on strengthening our activities in product development, based on own ideas and feedback from you and your customers. This has resulted in an ambitious plan for new products and functionalities. The first new machine is already built and will be shown at the MACFRUIT exhibition in early October.

On behalf of Newtec I hope you will benefit from this Newsletter, and wish you and your companies all the best.

Best regards

Henrik Winther Knudsen

CEO / Newtec A/S

Celox 12 + 1 and the sale in the U.S.

This summer Ag-Pak has sold four Celox 12 + 1 to three different customers, two customers in Colorado and one customer in Washington state. Andy Currie at Ag-pak tells about his experience: "The opportunity to offer customers a machine with up to 13 outlets helps tremendously in the U.S. russet potato market. Many russet packers run sizes from 2 inches in diameter to 8 inches in length. The customers require a sizer with many outlets to handle all of these different potatoes. The ability to provide customers with one machine that will both automatically grade their potatoes and satisfy their sizing needs has won the customers over.

The two customers in Colorado will start up their machines in October 2009. The Washington customer is building a new facility that will begin operation in Spring of 2010. We look forward to successful start-ups and installing the Web Services, that will result in positive references and lead to more sales."

(Andy Currie, Ag-pak)

...machine that will both automatically grade potatoes and satisfy sizing needs...



Celox 12 + 1

*...capable of running
with a lid closer unit...*



NBM61 with lid closer unit

NBM61 with lid closer unit

The NBM61 has been developed with a lid closer unit. The characteristics of the machine are the same well known as before, but now the machine is capable of running with a lid closer unit.

- Gentle product handling with low drops
- Shaking system to settle product

The NBM61 with lid closer unit has a capacity and a speed for up to 55 clamshells pr. minute. The clamshells are the version Infia Kit 250, which is produced by Infia in Italy. The NBM61 with lid closer unit can also be made for other punnets, but the clamshell Infia Kit 250 is the most used and popular. Normally the clamshells are used for cherry tomatoes in 250 grams, but it is also available for other models. The NBM61 with the lid closer unit has already been delivered with success for MacPak in Spain.



Infia Kit 250

Infia Kit 250

Material	PET
Dimension (mm)	127*94h. 53/75
Pieces per carton	40*60 - IFCO-18
Pieces per box	1200
Box volume	0,144 m ³
Boxes per pallet	20-100*120



Triangular punnets

We also have solutions for triangular punnets. If your customers are using other types of punnets, please contact Newtec for a solution.

Exhibitions this autumn

This autumn some of our Newtec machines will be exhibited around the world.

The PMA Fresh Summit will be held from the 2nd to 5th October 2009 in California, United States.

Some of Newtec`s machines will be exhibited at the PMA Fresh Summit, which is one of the largest international events solely dedicated to fruit, vegetables and floral. The PMA Fresh Summit will take place in Anaheim Convention Center, California.



Macfrut International Conventions and Exhibitions will be held from the 7th to 9th October 2009 in Cesena, Italy.

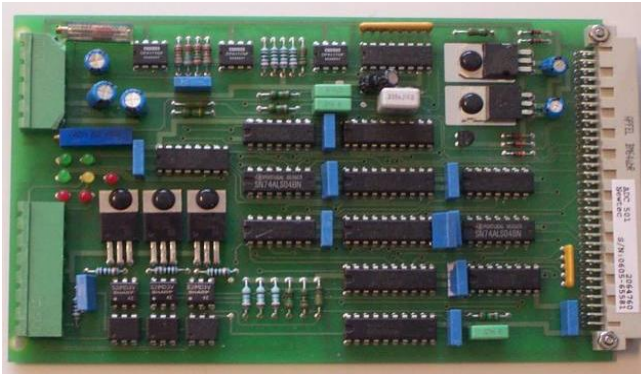
Macfrut trade fair is an international trade fair of equipment, technologies and services for the production, packing, marketing and transport of fruits and vegetables. The trade fair has become one of the most important trade fairs in Europe concerning the fruit and vegetable sector. This exhibition will be held three days from 7th to 9th October 2009 at Cesena trade fair district in Italy. You will find Newtec at the Saclark Sale stand. Newtec will together with a weighing machine (2014A) present a new fast and gentle PCS-Slide for handling of apples in connection with a NBM61.



British Potato will be held from the 25th to 26th November 2009 in Harrogate, United Kingdom.

British Potato is established as the premier event of its kind, unmissable for those involved in the British potato industry and a major draw for others worldwide. The show has consistently grown in size and breadth of content and yet further improvements are planned for 2009 to suit both exhibitors and visitors. Once again, the event will also benefit from the excellent facilities at the Yorkshire Event Centre on the Great Yorkshire Showground in Harrogate.



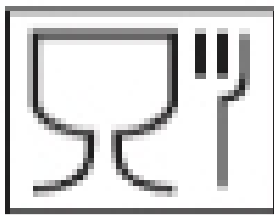


ADC501 board

ADC501 end of production

Due to difficulties in getting parts we have to discontinue the production of the ADC501 board. This board was standard in weighing machines until February 1992. The ADC501 boards were the type, which had to be calibrated with potentiometers. Defective boards can be replaced by ADC188 boards, if you take a few things in account.

The computer board (CPU756, CPU222 or CPU222-2) should have a battery ram (48Z02) installed, and the EPROMS should be from 1990 or later. On 2008, 2009 and 2012 with standard weighing heads the EPROM version should be 3.23 or later to use ADC188. We recommend replacement of all boards in a machine from ADC501 to ADC188, but it is possible to use a mix of both types in the same machine.



Compliance of regulations regarding materials

Newtec is registered with the Ministry of Food, Agriculture and Fisheries, Danish Veterinary and Food Administration and thereby subject to regular visits of inspection. The certificate is available in main languages. Newtec do comply with the following regulations:

- Regulation 1935/2004 (On materials intended for contact with foodstuffs) (In DK BEK 167 03/03/2009)
- Regulation 2023/2006 (On good production practice)

You can get more information at

<http://www.uk.foedevarestyrelsen.dk/forside.htm> and you can find the inspection report at our homepage.